



See Through Facades (STF) is a Rockhampton based commercial glazing company with a focus on providing impeccable service throughout Queensland.

Since 2018, they have supplied a wide range of windows and doors, internal glazing, shop front facades, high-rise window frames and glass awnings to the Australian construction industry.

SEE THROUGH
FACADES

CASE STUDY

See Through Facades

HIGHLIGHTS

Challenges

- Designing and accurately pricing glazed aluminium joinery, specifically designated for the Australian market.
- Maintaining a good standard of shop drawings issued in the estimation process.
- Continued project management with good visibility of the order, from the beginning of the process through to completion.

Solution

- Partnered with Soft Tech to implement V6 Cloud Hosted solution.

Results

- Cloud based software offers a lot more flexibility for a small business.
- Opportunity for further development with business growth.

28%
saving p/m

(Approximate % savings per month, based on going with V6 Cloud Solution vs capital investment required for competitor software - taking into account setup and maintenance costs over five years.)

To request a demo visit www.softtech.com



Challenges

STF were looking for a software solution that was created specifically to design and accurately quote products for the Australian market, i.e. sliding windows, louvre windows, window screens and jockey sashes (in the frame).

STF were already using a competitor software to help with quotes, shop drawings and project management, but wanted to investigate the long term development benefits that were presented in Soft Tech's V6, for future business growth.

Solution

After months of ongoing evaluation between the two software providers, STF made the decision to continue working with Soft Tech as their preferred long term solutions partner.

Soft Tech's V6 Cloud Hosted option (SaaS) offered a lot more flexibility for STF as a small business. This solution also came with the added money-saving benefit of not needing a dedicated server and removed the need for maintaining hardware.

Results

The familiarity of Soft Tech V6 provides confidence and clarity for the estimation team, while the accessibility of the Soft Tech development team makes it easy to request new or additional features in the solution. Although there were pros and cons to both V6 and the competitor software, STF felt that V6 is a complete and ready to go system for the Australian market, a more mature system for the context of their products.

STF believe in working with software that supports their efficiency and operational capability. Soft Tech V6 does this by supporting their estimation process (offering a solution to present products to their clients) through to the manufacture of the items and management across the project.

CNC in the window and door industry is showing potential, so it is also reassuring for STF to know that an option for future CNC connectivity is available to them as they develop and grow their business.

For further information on See Through Facades (STF) please visit www.seethroughfacades.com.au

Helping your business grow

- Long term trusted partner in the industry.
- End to end solutions for your business.
- We work with you to future proof your business.
- Software that meets your changing needs.

About Soft Tech

- Serving the window and door industry for more than 30 years.
- More than 10,000 customers worldwide.
- 100+ employees dedicated to understanding, implementing and supporting your business.