



CASE STUDY

Win-Vent



HIGHLIGHTS

Challenges

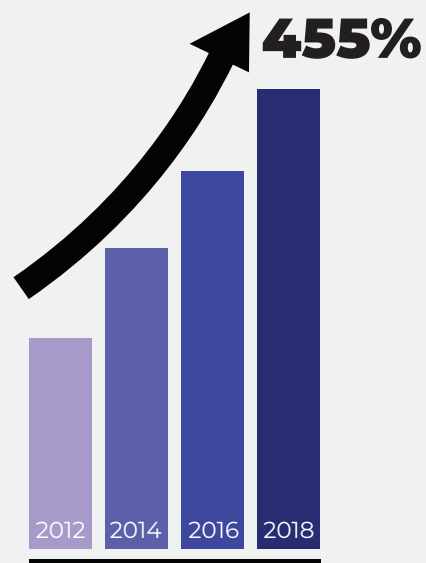
- Limited visibility in their manufacturing facility.
- Manual processes, prone to error and wastage.
- Very little capacity to upscale and grow their volumes.

Solution

- Partnered with Soft Tech first to implement a quoting tool.
- Further introducing V6 to full work processes on the factory floor.

Results

- Total Business Growth increased 455%, quadrupling in size between 2012 and 2018.
- Great scalability, allowing for expansion and revenue growth while minimizing increases in operational costs.
- Improved response times dramatically with increased accuracy.



Located in Fort Scott, Kansas, Win-Vent Architectural Windows is a leading manufacturer of commercial and heavy commercial grade aluminum architectural windows since 1974.

Owned by Extrusions, Inc, the company operates out of a 160,000 square foot facility, employs approximately 165 people and values a reputation for producing quality windows at competitive prices with excellent delivery.





Challenges

In the late 1990s, Win-Vent's manufacturing processes involved the use of big calculators, grid sheets and drawing take-offs. With Win-Vent looking to expand their business, they set off in search of a solution that would improve their manufacturing processes, increase accuracy and efficiency, grow their profitability and fit the requirements for ease of scalability.

Solution

Win-Vent initially introduced Soft Tech V6 to create accurate quotes, gain visibility and help their backlog. The V6 software solution worked well for Win-Vent as a smaller company, and it scaled seamlessly to meet the requirements of their growing business.

Win-Vent incorporated Soft Tech V6 right through to processing the work, including providing cutting lists, bill of materials (BOM) and patterns to the factory floor, taking their facility to another level.

Results

Over the past 20 years, Soft Tech V6 has worked well for Win-Vent.

Thanks to Soft Tech V6 software, the company has experienced a total business growth of 455% since 2012, quadrupling in size.

According to Win-Vent, some of the best features proving the most value are the documentation that V6 provides, i.e. costing and billing of materials. The optimized cutting plan has also had a huge impact on their facility, helping them get the most out of metal extrusions, boosting their productivity and profitability.

With many of their products being custom one-off extrusions, Soft Tech V6 makes it easy for their customers to get parts or replacements, and V6 gives Win-Vent the ability to respond fast and accurately. This is essential in helping Win-Vent maintain the customer service that makes people want to come back.

Seeing the value in V6, Win-Vent have now taken on a new employee dedicated to working with Soft Tech V6 to further extend its capabilities for their company.

For more information about Win-Vent, visit their website at www.winventwindows.com

Helping your business grow

- Long term trusted partner in the industry.
- End to end solutions for your business.
- We work with you to future proof your business.
- Software that meets your changing needs.

About Soft Tech

- Serving the window and door industry for more than 30 years.
- More than 10,000 customers worldwide.
- 100+ employees dedicated to understanding, implementing and supporting your business.